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# New Maltese Platform Cuts Commissions When Listing Properties For Sale

And they want it to be the first website that comes to mind when buying or selling

David Grech Urpani  
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A new year usually brings with it a list of resolutions, and none of them are as big as finally making that move you've been dreaming of. Whether you'd like to buy a new property or sell your own, the possible options are many, and the commission fees quickly rack up. Which is why Malta's latest property listing website is so exciting.

**Delivering Homes** was only launched last October, but it already has over 130 properties listed. The secret to its attractiveness? **It works on a no-fee basis.** That's right, if you find your dream home - or help someone find theirs - you'll be subjected to a cool 0% added fees.

Loads of people are already making the jump to Delivering Homes, and it's pretty easy to see why.

If you're somehow still unsure, here are five reasons why you need to check it out ASAP.

## 1. It cuts out the middleman

It doesn't take long for you to realise what you're looking for. It takes even less time to realise that you want to sell your property and are ready to hand it over to someone who falls in love with it.

The guys over at [Delivering Homes](#) know this all too well, and have created this freely accessible classified website to be used by all. They will not deal with people themselves, they are just a platform where people (direct owners, brokers, agents or contractors) can upload their properties for free. It's kind of like an eBay for properties, if you will. If you know what you want, you don't need someone else to tell you. However, even though they are cutting the middlemen, property agents can still make use of this property listing website. In such cases, the potential buyer will have a choice to look for properties through an agent or directly.

## 2. It's available for absolutely everyone

The platform brings together owners, buyers, brokers, agents and contractors.

There's no limit to who can use it; if you want to buy or sell property, then you can use it. It's just that simple.

## 3. It also caters for renting

You know what's even better. Also being able to find / list properties for renting with the same, beautiful 0% fee addition.

## 4. The whole service is absolutely free

'No fees' doesn't just refer to the last part of the process.

Delivering Homes' website simply requires users to create a one-time account that lets them add new property listings, browse through the listings already uploaded, and contact each other without restrictions.

Users can add as many property listings as they like, which will be publicly available on the site for 90 days after approval; expired listings can be renewed for as long as the property is still on the market.

## 5. And it's very easy to use

The website has just what you'd expect and want from a property listing, presented in a simple and intuitive way. If you upload a property, you're also asked to provide your contact details, so that anyone interested in the property can simply contact you directly.

No images are allowed to be uploaded on the website, but if the property is being advertised on another site, you can also include a quick link where people can find further information and photos.

Whatever you need, everything is just a click or two away.

The team behind Delivering Homes is made up of professionals who have been working in the property industry for many years. After having built a solid reputation in the sector, their next step was filling in the gaps left by others in the market. So of course, having the whole thing being open, free and neutral was the obvious move to make.

"As marketing and internet specialists in the property industry, we aim to become the fastest growing and most trusted company in the online real estate space in Malta," Delivering Homes CEO Adrian Sciberras told Lovin Malta. "Our mission is to simplify real estate for

"We are aiming that this website will be the first website that comes to mind when people think of buying and selling property," Sciberras said. And with all those incentives already in place, it's easy to imagine that becoming a reality.

## Tag someone who needs to check this out ASAP!

 **Delivering Homes**

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**Delivering Homes**

Delivering Homes Ltd is your new go to online place for anything related to property. The website has two main functions. You can browse for free properties listed to buy or rent, and you can list for free your own properties to let or to sell. You can do this freely, be it if you are a direct owner, a direct purchaser, a broker, an agent, or a contractor. You only need to register once. The website has been designed keeping simplicity in mind for the ease of use for everyone and is free of charge.

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Sarcastically ironic, Dave is a recovering hipster musician with a penchant for chicken, women's clothes and Kanye.

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