

GET TO KNOW BUSINESS CONCEPT INTERNATIONAL plc

The future is uncertain, especially in business circles, but some companies are capable of identifying future trends with strong potential and then riding them to success. One such company is Business Concept International plc.

An all-round financial services company, Business Concept International plc (BCI) is the parent company of a group which offers a wide portfolio of services to local and foreign clients. Ranging from corporate services to accounting and assurance, as well as administration and support services, the group offers tailor-made services to every client. Despite having been around for only 5 years, BCI is already a mature business with over 500 clients across the world and 17 companies and brands under its mantle.

"Internally, the focus was getting more revenues from existing clients by cross selling services such as administration, accounting, audit and other related services, however, while leaving all companies independent," says BCI's chairman and founder Mr. Adrian Sciberras. "We have also empowered the right employees to lead key areas and team members, which resulted in positive attitudes, excellent customer service, and help build personal relationships with customers resulting in trust and continuous recommendations."

The owner Mr Adrian Sciberras is an entrepreneur and certified public accountant with many years of experience in helping clients achieve business success by helping them to establish practical and sound tax and financial processes. His extensive accounting services experience and expertise in individual, corporate, auditing and tax reporting has proved invaluable over the years.

But running a successful group of companies like BCI needs teamwork, even at the top. Adrian Sciberras is ably assisted by directors Charlene Sciberras and William Van Buren. The group's current principal leads are for corporate services provided by Fairwinds Management Limited, but the group has been able to internalise subsequent referrals to other group players, up-selling a suite of ancillary services such as bookkeeping, administration, taxation and audit.

For more information visit www.bci.com.mt



ACCELERATE SERENDIPITY.

Our expertise and efficiency guarantees you success and peace of mind.
Leave your company requirements in the hands of the incorporation specialists.

- Malta & offshore company incorporation
- Holding & trading company structures
- Company management & administration services
- Tax consultancy & tax planning
- Directorships & Company Secretary services
- Personal & company bank account introductions
- Legal services
- Business advisory services

Fairwinds Management Limited

Abacus Business Centre, Level 1, Dun Karm Street,
B'Kara Bypass, Birkirkara BKR 9037, Malta
E. info@fairwindsmanagement.net | T. (+356) 2704 0903
www.fairwindsmanagement.net

