

## BUSINESS CONCEPT INTERNATIONAL PLC: AN ATTRACTIVE POSSIBILITY FOR INVESTORS



Board members: Mr. Adrian Sciberras, Ms. Charlene Sciberras & Mr. William Van Buren

As the major holding company of a diversified group, rooted in multiple business sectors such as corporate services, accounting, auditing, administration, property investments, Business Concept International plc (BCI) is well-placed to know what investors want.

It offers a range of services spanning from corporate services to accounting and assurance, as well as administration and support services, to both local and foreign clients. The group gives its clients tailor-made services on a case by case basis, even assisting with real estate investments in some instances.

“Our vision is to persist in delivering unrivalled services to our clients,” says BCI’s Chairman and founder Adrian Sciberras. “We strongly believe in our employees, a professional and resourceful workforce, and together, we are able to provide efficient and effective services to our local and international clientele.”

The company services approximately 500 clients from around the globe, encompassing various companies and brands, including Accounting Services Ltd, Assurance Services Ltd, Admin Genie Ltd, Fairwinds Management Ltd and Delivering Homes Ltd. The diversification of services was set as part of the growth strategy by the group to progress and not to remain dependant on a closed number of services within the corporate services sphere.

The group’s cash flow generation is solid, and this translates into strong interest cover and debt service cover throughout. Its underlying asset class: a real estate market propelled by strong local and overseas demand, is flourishing.

BCI’s business clients primarily require company formation services. Once the leads are closed, this gives it the opportunity to diversify the relationship with the client into other services such as bookkeeping, administration, taxation and audit. This is great for clients who only want to have one reference office.

Adrian Sciberras, FCCA, MIA, CPA, LL.B.(Hons)(Melit.), is an entrepreneur and Certified Public Accountant with many years of experience in helping clients to establish practical and sound tax and financial processes for business success. He has many years of practice in accounting and corporate services that has proved indispensable over the years, together with expertise in the property market. In 2018, Adrian graduated in law with an LL.B.(Hons)(Melit.) and he is now pursuing the Master of Advocacy degree.

Company directors Charlene Sciberras and William Van Buren assist in the management of the group, with another non-executive member of the board of directors set to join the team in the near future. Adrian and Charlene have complementary skill-sets and have built BCI’s operation together from the company’s early days. Both are seasoned operators and intimately understand each and every business unit. Management was augmented by the hiring of accountant William Van Buren, an internationally-experienced management professional.

The group has now reached a phase in its evolution and is at the stage where long term funding is required to achieve further growth. Constantly keeping its gaze fixed on the future, the group is currently planning on raising money to sustain its projects. \*



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